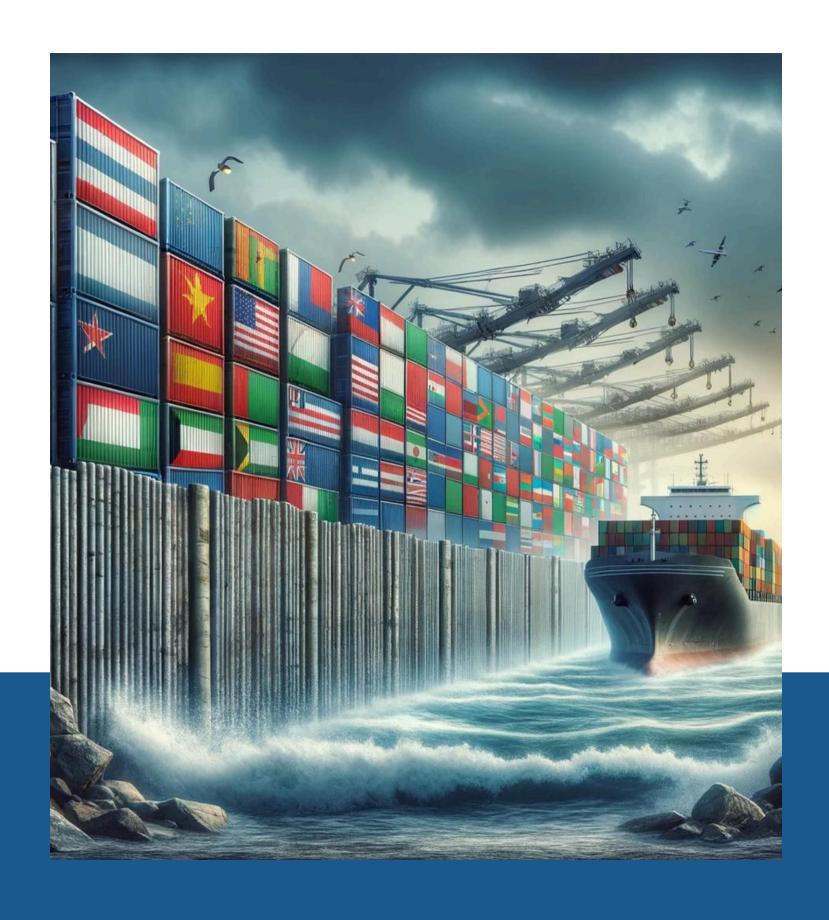
# Potential Risks

National Association of Wine Retailers





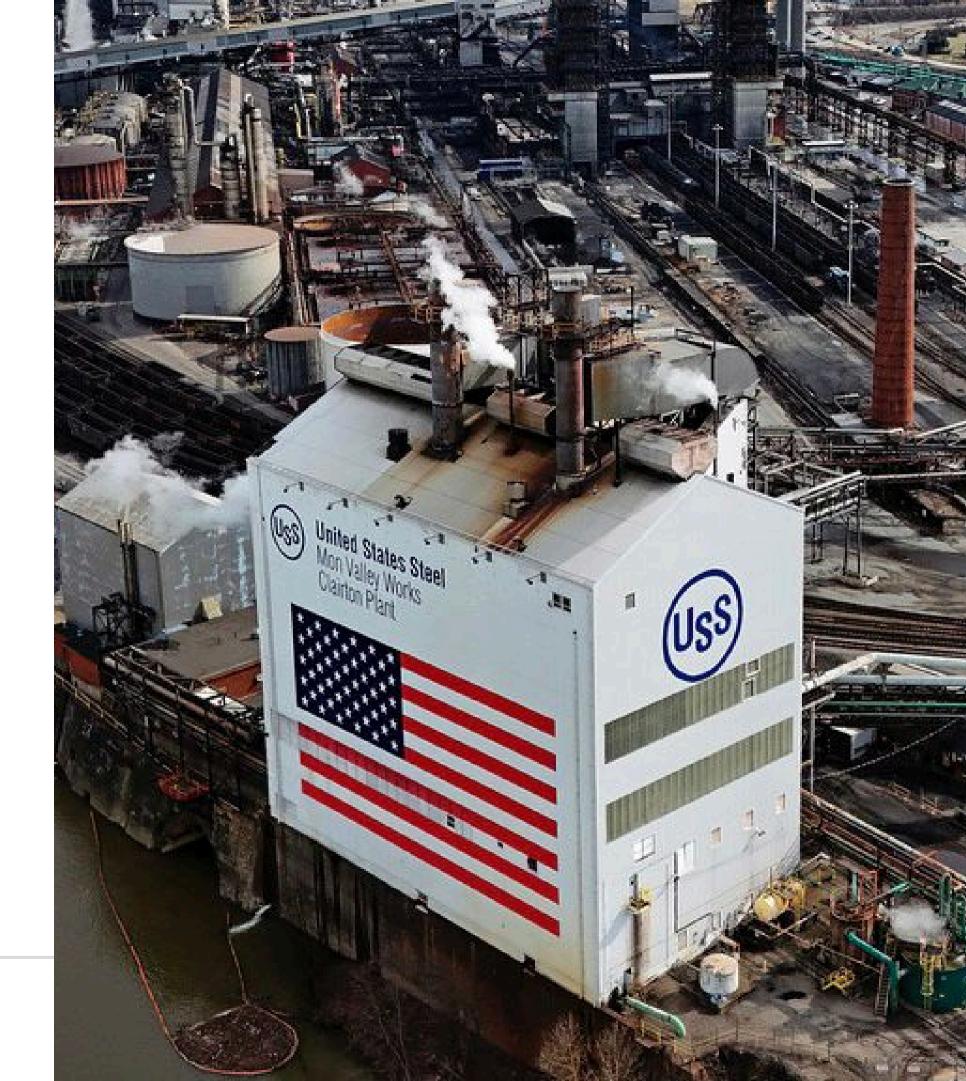
# Protectionism on the Rise

Protectionism refers to government actions and policies that restrict or restrain international trade, often with the intent of protecting local businesses and jobs from foreign competition.

## What does that mean?

Protectionist policies typically serve to do two things:

- Discourage imports through the use of tariffs and other trade barriers
- Create market preferences for domestic goods.







## Section 301 Tariffs on Wine

#### Round 1

In **October 2019**, a 25% tariff was instituted on most still wine from France, Spain, Germany, and the UK.

#### Round 2

A 100% tariff on all sparkling wine from France was considered, but declined.

### Round 3

In **December 2020**, the 25% tariffs were expanded to cover more products, such as wines in different formats.

## Total \$

Tariffs were paused in March 2021. U.S. businesses had paid \$239 Million in tariffs on imported wine

## Current State

President Trump is campaigning for a second term, and tariffs are a key aspect of his current plans.

- His team has publicly advocated for an across the board 10% tariff on all imported goods.
- Section 301 tariffs would be easier to implement, without the need for congressional approval.



#### Trump's proposed 10% tariff plan would 'shake up every asset class,' strategist says

Donald Trump's proposed 10% tariff increase on all U.S. imports "shakes up every asset class," according to Rabobank's Michael Every.

Jan 22, 2024



#### Opinion: Trump will jack up your food bill

Americans want relief on food prices, but former President Donald Trump and his proposed tariff policies are not the answer, writes Stephen...

4 days ago



Reuters

#### Trump tariff plans spur talk of inflation 2.0

A Donald Trump redux come November may come with an inflation reboot too.

Mar 1, 2024



Tax Foundation

#### Trump Tariffs: 10% Tariff on All Imports

Former President Donald Trump's proposed 10 percent tariff Tariffs are taxes imposed by one country on goods or services imported from...

Aug 25, 2023

## Thought Leaders

Robert Lighthizer was US Trade Representative under President Donald Trump. He led the various trade wars instituted during that time. He is a key leader in the movement against free trade in the United States.



www.nawr.org Presented By: Ben Aneff

#### TRADE

## Trump trade advisers plot dollar devaluation

Advisers close to the former president — particularly his former trade chief Robert Lighthizer — are considering policies that would weaken the dollar relative to other currencies, which could juice U.S. exports but also fuel inflation.



# Lighthizer: Devalue the Dollar

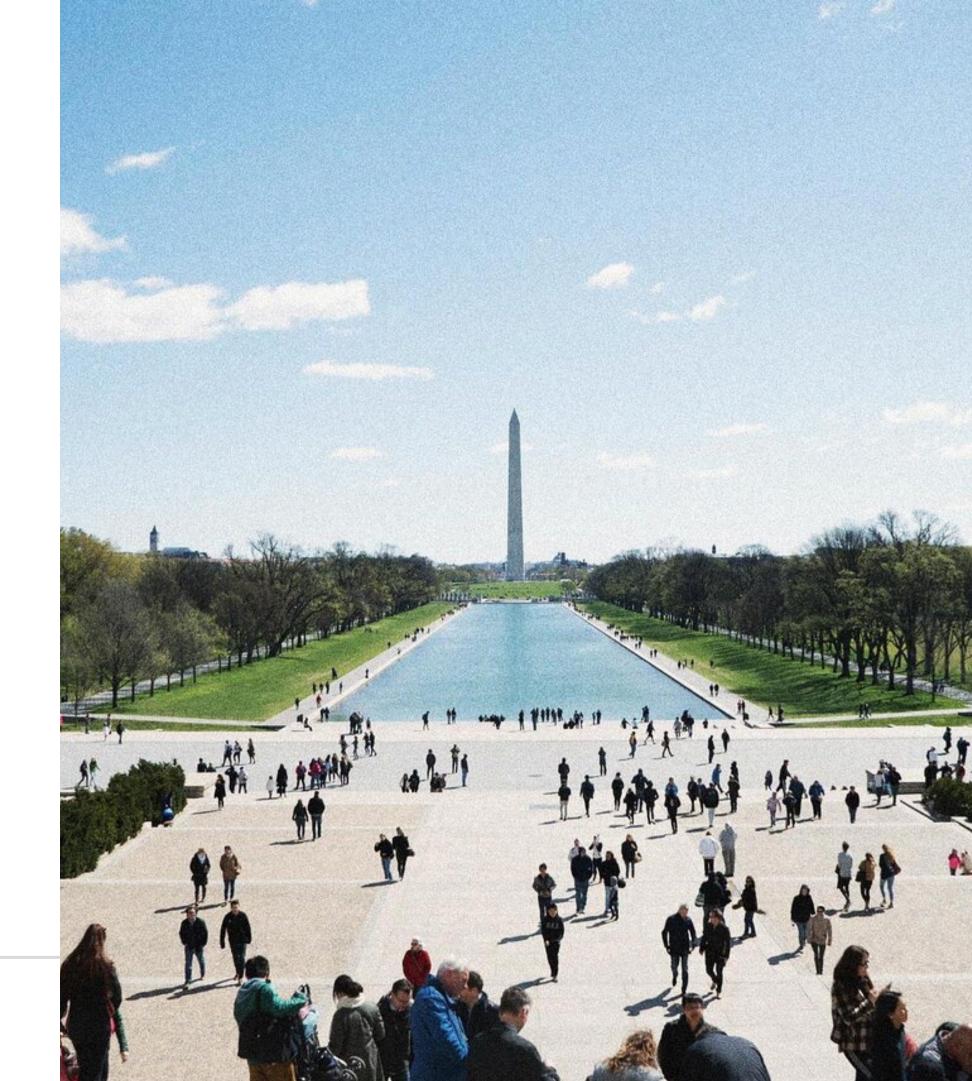
Former USTR Robert Lighthizer is Trump's leading candidate for Treasury Secretary. He wants a weaker dollar to encourage exports. This would make imports more expensive.

Presented By: Ben Aneff

## Not about Trump

Members of both parties can understand why tariffs on wine do more harm than good.

- For every \$1.00 EU businesses make on the sale of their wines, U.S. businesses make \$1.50
- U.S. rely on the sale of imported wines.



## What can you do?

## Organize Locally

Get to know the local businesses that rely on the sales of imported wines.

## Tell your customers

Start these conversations early. Have contact information for customers, so you can reach out when necessary.

## Meet your Reps in DC

Ask to speak with key staff members, and let them know how important the sales of EU wines are to local businesses in their district.

## Stay Informed

Keep up to date. Read about trade issues. Help inform your representative's thoughts on trade.

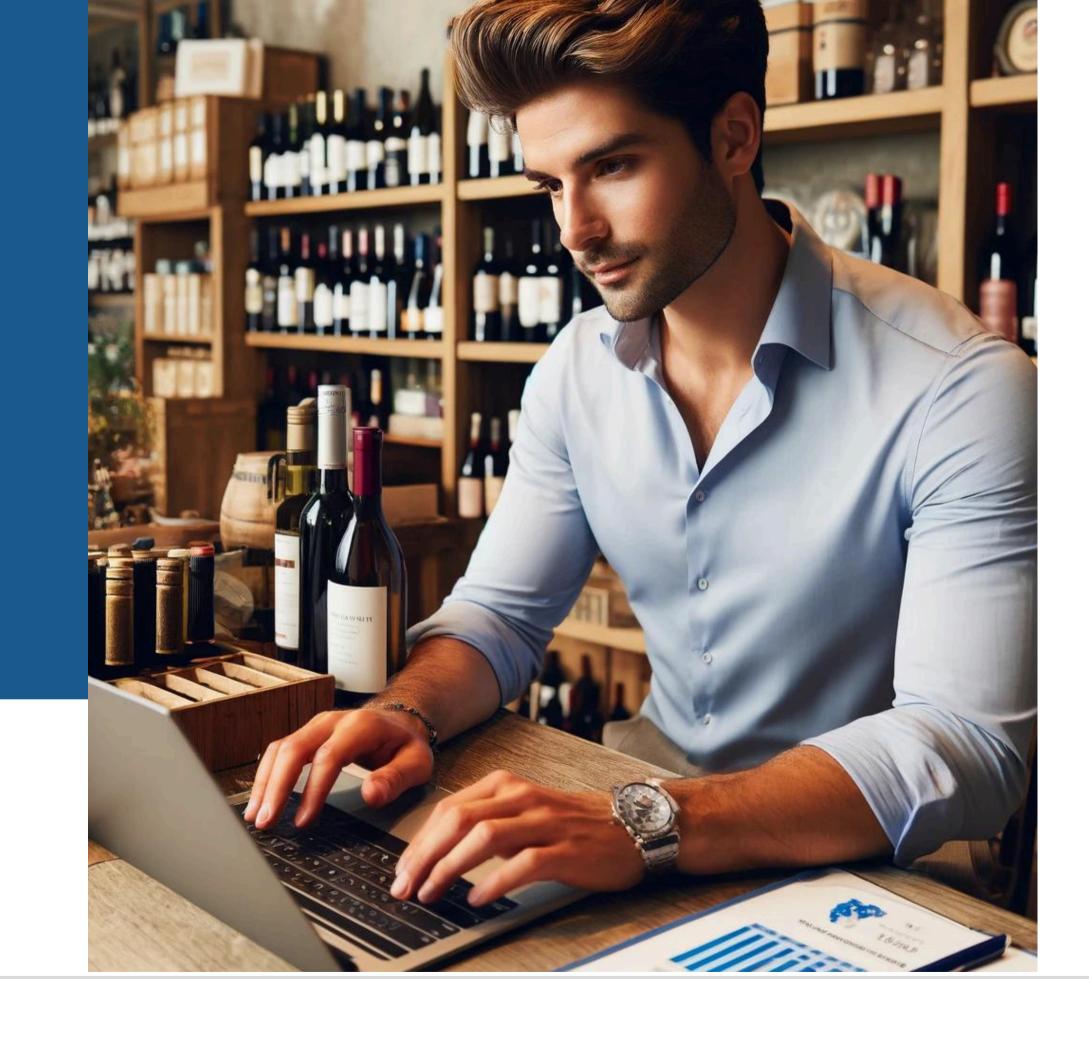
## Get in Touch

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